



## **Paladin Capital Group and Trident Capital Invest \$9M in KSR, Inc. to Accelerate Growth in Managed Risk Services**

*Former Director of the NSA, Lt. General (Ret) USAF Kenneth A. Minihan, Joins Board as KSR Bridges the Gap between Homeland and Enterprise Security Needs*

**San Mateo, CA. – January 22, 2007** – KSR, Inc., the industry’s first Managed Risk Services Provider (MRSP), announced it has secured \$9 million in additional funding. Paladin Capital Group’s Homeland Security fund led the round and was joined by return backer Trident Capital. Paladin Managing Director Lt. General (Ret) USAF Kenneth A. Minihan will join KSR’s board, as the company looks to expand its government business and close the divide between Homeland Security and corporate security. Prior to joining Paladin, Lt. General Minihan was the 14th Director of the National Security Agency (NSA)/Central Security Service. While at the National Security Agency, he was instrumental in the definition and implementation of the National Information Assurance Program.

“With nearly 85% of critical infrastructure in the hands of private industry<sup>1</sup>, corporate risk management is playing an ever-increasing role in homeland security,” said KSR board member Howard A. Schmidt, the former CISO of eBay and former Cyber Security Advisor for the White House. “Understanding and mitigating corporate security risks is crucial to securing our nation’s assets and infrastructure.”

KSR operationalizes risk management, blending security, information technology, and operations management with an innovative set of services to ensure ongoing confidentiality, integrity, availability, and efficiency. KSR’s managed and professional services and integrated, real-time approach to enterprise risk management provides visibility regarding where and how to invest in risk mitigation initiatives, enabling corporations to moderate corporate and personal liability.

“We have seen many targeted approaches to solving specific security problems for government and enterprises, but KSR’s holistic, managed risk approach is unique in its design of aligning business goals with effective risk management practices,” said Lt. General Minihan. “I am excited to join the board as KSR expands its reach into government and enterprises, working with both to improve overall homeland security.”

### **About KSR, Inc.**

KSR is the first Managed Risk Services Provider (MSRP) to expertly align organizations’ unique risk profiles with a new breed of managed and professional services designed to mitigate corporate and personal liability. KSR’s holistic approach to enterprise risk management blends security, information technology, and operations management with an innovative set of services that ensures ongoing confidentiality, integrity, availability, and efficiency. KSR serves mid-size and large enterprise customers worldwide, and the KSR team is made up world-class experts from organizations such as Verisign, the US National Security Agency (NSA), Netscape, Exodus, Oracle, SAIC, and Savvis. Backed by Paladin Capital Group and Trident Capital, KSR has offices in San Mateo, CA, Irvine, CA, Boston, MA, Chicago, IL, London, England, and Dublin, Ireland. For more information, visit [www.ksr.com](http://www.ksr.com).

**About Paladin Capital Group**

Headquartered in Washington D.C., Paladin Capital Group is a premier private equity firm that provides expansion capital for growing companies. Paladin has over \$440 million under management and operates two funds with 25 portfolio companies. Paladin's Homeland Security Fund invests in enterprises whose principal business centers on products and services that address homeland security issues and needs. Importantly, the fund's leadership is comprised of individuals with a proven track record of financial expertise, national security experience and specialized technical competence. For more information, see [www.paladincapgroup.com](http://www.paladincapgroup.com).

**About Trident Capital**

Trident Capital is a leading venture capital and private equity firm with over \$1.5 billion of capital under management, including \$400 million raised in its most recent fund, Trident Capital Fund VI. Trident's core investment focus has remained consistent since inception in 1993. Trident focuses on investments in the business services, information services and software sectors across a variety of industries. Within its sector focus, Trident invests across multiple stages, including traditional venture capital investing as well as investments in micro-cap public companies, buyouts and consolidation platforms. The firm has made over 100 investments since inception. Some of Trident's security investments include: AirTight Networks, Arxan Technologies, KSR, MegaPath Networks, Qualys, Sygate (acquired by Symantec), Tablus, Thor Technologies (acquired by Oracle), TriCipher, and Vidient Systems. Trident has investment offices in Palo Alto, California and Westport, Connecticut. For more information, visit [www.tridentcap.com](http://www.tridentcap.com).

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<sup>1</sup> "The National Strategy for Homeland Security: Office of Homeland Security," 16 July 2002

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